



# F. RAHMAN & COMPANY

Est. 1954



**FORWARDING | SHIPPING | CLEARING | TRADING | CUSTOM HOUSE &  
BREAK BULK AGENTS | INTERNATIONAL FREIGHT FORWARDERS**

# Company Profile



# COMPANY VISION & MISSION

## VISION

To become a leader in the business known for pioneering solutions in freight forwarding, shipping and custom clearance.

## MISSION

“We focus on international freight forwarding, custom clearance, transport, logistics and specialized project cargo by leveraging our experience and competence in Air, Ocean Freight and Customs by collaborating with our clients to unlock value in their supply chains and together build smart and efficient end-to-end logistics solutions”





# COMPANY OVERVIEW

Established in the year 1954 under Pakistan Custom License No 106. Right from the very beginning it has always been one of our main goal to achieve specialization in handling of machinery, equipment, chemical & large / heavy industrial projects. Our success is evident from the project listing that includes some of most important and major projects that we handled in recent past including those presently in execution.

Handling of Semi-Govt clients & projects has been one of our main activity in past as is witnessed through our strong presence in Govt / Semi - Govt sectors these clients imports their shipments valuing over Billion of Rupees. These shipments mostly consist of oil & gas fields projects broadcast & transmission equipment, gas purification plants, line pipes, compressor stations, earth moving, mining &, construction machinery, telecom project, fertilizer & cement plants etc.

Handling urgent / critical shipments is always given priority is view of client's need. This is the reason that among our clients there are such projects which need real quick & swift handling because of peculiar nature of their operations.





# Membership & Affiliations

01

International Federation of Freight Forwarders Association (FIATA)



02

Karachi Customs Agents Association (KCAA)



03

Karachi Chamber of Commerce & Industries (KCCI)



04

Federation of Pakistan Chambers of Commerce & Industry (FPCCI)





## Freight Management (Air & Sea)

We provide holistic freight management solutions with complete versatility to meet your ever changing requirements. F.Rahman & Company. A premier name in the industry is available to provide customized and workable business solutions for you. At F.Rahman & Company we ensures that your cargo is transported to wherever you want it to be delivered!!! We create efficient and flexible air transport solutions for our customers by coordinating air and sea freight globally. Timely delivery at the least possible cost is our endeavor while servicing to our valued customers.



## Custom Clearance

At F.Rahman & Company, we provide assistance right from day one to help you with your import export decisions. The whole process is sensitive and requires accurate and correct documentation, tariff classification, applicable exemption notifications, trade agreements, pre and post shipment requirement, restriction under the trade policy and other related laws are the areas focused by us to ensure flawless customs clearance service to our clients.

## Project Cargo - Project Freight Forwarding

Equipment hauling, project scheduling and logistics management are critical efforts in many lines of business. That's why you need someone with experience to guide you through each step. Luckily, large projects and cargo forwarding (Air & Ocean Chartering) is what we do best at F.Rahman & Company. We are an industry leader, with a proven track record in logistics management. Experts in handling Industrial project cargo, we have been associated with large scale projects with the likes of Sui Gas, BME, PIA and various other large organizations.







# SERVICES

## Transportation

With More than 60 years in the business, At F.Rahman & Company we have developed relationships and contacts with the best transporters in the country to provide you services..

Loading, transportation and delivery of over dimension and overweight project cargo is done under our supervision through transport companies owning specialized vehicles and equipment and possessing experience in handling project cargo.



## Consultancy

Are you thinking about exporting / importing? Have you just started exporting / importing and need expert guidance through the process? Look no further as our company experts with their experience will guide you through seamlessly. We provide consultancy for survey, feasibility studies, multi-modal transport arrangements, special equipment & transportation in addition to custom clearing services.





# PROJECT LISTING

## LIST OF MAJOR INDUSTRIAL PROJECTS HANDLED IN RECENT PAST INCLUDING THOSE PRESENTLY IN EXECUTION

CUSTOMER/PROJECT	DESCRIPTION	APPROX EQUPT VALUE IN PKR.
Pakistan Broadcasting Corp	Transmission Equipt & Transmission Towers	500 MILLION
Hazara Urea Fertilizer Plant-Haripur	Fertilizer Plant	450 MILLION
Lasbella & Bolan Textile Projects - Baluchistan	Textile Plant	290 MILLION EACH
Paksaudi Fertilizer Project - Mirpur Mathelo	Fertilizer Plant	900 MILLION
Larkana & Bannu Sugar Mills Projects	Sugar Plants	250 MILLION EACH
Harnai Woolen Mills Project - Harnai	Wool Processing & Textile Plant	190 MILLION
Pak-stanvac Petroleum Project (Esso) Dharki	Petroleum Project	460 MILLION
Mustehkam Cemen Project - Hattar	Expansion Project	280 MILLION
Dir Forest Complex - Dir	Construction & Wood Working Plant	160 MILLION
Tarbella Cotton Textile Mills Project Haripur	Textile Plant	150 MILLION
Shadadkot Textile Mills Project - Shadadkot	Textile Plant	170 MILLION
Sharigh & Makerwal Collieres Project-baluchistan	Mining Equipment Earth Moving Machinery	340 MILLION
Pak-american Fertilizer Project – Jaranwala	Expansion Project	260 MILLION
Pakistan Pta Ltd	Raw Material & Equipment	900 MILLION
Pakistan Petroleum Ltd.	Oil Field Equipment	650 MILLION





# PROJECT LISTING (CONT'D)

## LIST OF MAJOR INDUSTRIAL PROJECTS HANDLED IN RECENT PAST INCLUDING THOSE PRESENTLY IN EXECUTION

CUSTOMER/PROJECT	DESCRIPTION	APPROX EQUPT VALUE IN PKR.
Lyallpur Chemical & Fertilizer Project Lyallpur	Expansion Project	100 MILLION
Indus Right Bank Compression Project Dadu & Shikarpur	Gas Compression	450 MILLION
Pirkoh Gas Integration Project Pirkoh	Gas Field Equipment	500 MILLION
Gas Purification & Compression Project Plants SUI.	Gas Purification	400 MILLION
Mari Gas Field Expansion Project – Dharki	Gas Field Expansion Phase III, IV & V	600 MILLION
Intairdrill Ltd	Drilling Rigs For Oil Field	250 MILLION
Badin Gas Field Integration Project Badin	Gas Field Equipment	390 MILLION
Union Texas Pakistan Inc	Oil / Gas Exploration	550 MILLION
Sui Northern Gas Pipelines	Gas Linepipes & Equpt	270 MILLION
Chartered Vessels Of Sulphur & Phosphate For Sulphur Phosphate, Linepipes, Casing & Tubing	Sulphur & Phosphate For Fertilizer Plants, For Various Oil & Gas Projects Number of Linepipe Projects	WELL OVER 4 BILLION
Pakistan Telecom Corp	BLT Projects (A&D) Transmission/Switching & OSP Plant & Equipment	1.5 BILLION
Rastgar & Company	Compressors & Machinerics	45 MILLION
Genix Pharma	Raw Material & Equipment	55 MILLION
Collapsible Tube Company	Raw Material & Machinerics	30 MILLION



# OUR CLIENT PORTFOLIO





# CORE VALUES

Since 1954, F.Rahman & Company has structured itself on 5 basic values.



## Trust

We work to build synergy and faith with our clients



## Agility

We work to build synergy and faith with our clients



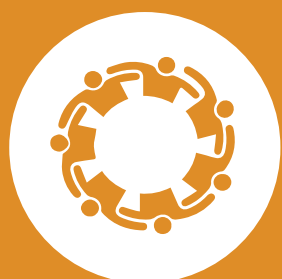
## Integrity

We do what we say



## Excellence

We strive for it everyday



## Commitment

We commit ourselves and deliver the best





# OUR TEAM



We maintain separate staff to handle ocean Air and projects shipments. All our staff is very well experienced who can plan co-ordinate and execute all requirements of CLEARING, FORWARDING & DELIVERY TO DESTINATION to entire satisfaction of consignee & shipper. Our staff handling shipments are at PORT / Airport / Custom are licensed by Custom and port authority therefore shipments throughout the process remain in safe hands and well monitored.



# CLIENT TESTIMONIALS

Client Name : **Pakistan Broadcasting Corporation**

Contact Person : **Mr. Amanullah**

Designation : **Controller PBC Procurement Cell**



This is just to introduce and commend you to our duly approved Clearing Agent, viz. M/s. F.Rahman & Co. Karachi. They have been doing clearance work of Pakistan Broadcasting Corporation Satisfactorily during the past several years. We have been extremely satisfied with the level of service we have received from them. They gave us excellent service and we still continue to use services of F.Rahman & Co .

Client Name : **Pakistan Industrial Development Corporation**

Contact Person : **A.H Wasti**

Designation : **Manager (C&F)**



This is to certify that M/s. F.Rahman & Co are on approved list of P.I.D.C's registered Clearing and Forwarding Agents, for over a decade. Their performance to date is not only satisfactory but also commendable as witnessed during clearance of Project Machinery and Chartered Ship Loads. They are extremely dependable Clearing and Forwarding Agents and work devotedly in the best interest of their clients.

Client Name : **ESSO Eastern INC**

Contact Person : **Shameem Ahmed**

Designation : **General Manager**



A very reliable company that has been in the industry for over 60 years now. They have been clearing our Oil Well Drilling Machinery and Equipment which are being imported by us via Sea and Air Shipments. They have handled our consignments up to 1000 tons of Pipeline during which we found them extremely robust and committed to their service.

Client Name : **Sui Gas Transmission Co.**

Contact Person : **Salman**

Designation : **Managing Director**



We have worked with F.Rahman & Co. for several projects and their performance has been quite satisfactory. They have also cleared consignments of our following projects

- Indus Right Bank Pipeline Compression Project
- Pirkoh Gas Field Integration Project
- Gas Purification & Compression expansion Project.

They have always delivered as per our expectations and the service quality has been commendable.



## CLIENT TESTIMONIALS (CONT'D)

Client Name : **Sui Southern Gas Co. Ltd**  
Designation : **Dy. General Manager**



We are pleased to advise that we greatly value F.Rahman &Co's efforts to obtain maximum possible benefits for SSGC in respect of saving of custom duties, sales taxes etc. Overall the projects were delivered on time without any hassle and we sincerely hope that you continue to do so in future as well.

Client Name : **Pakistan Mineral Development**  
Contact Person : **S.M.Taqi**  
Designation : **Manager**



We have been working with them since 10 years. During the tenure we handed various projects to F.Rahman & Co of which all were completed in due course without any problems. The service was friendly and commitment levels were high. Thank you

Client Name : **National Fertilizer Corporation of Pakistan**  
Contact Person : **S.M.A. Ahmed**  
Designation : **Major- General Manager**



F.Rahman & Co. have been handling our clearance and forwarding of plant and machinery since the inception of our organization in 1974. Before Handling Air and Sea consignments of our Fertilizer Factories, they have in particular handed the bulk consignments of plant and machinery of Pak Saudi Fertilizers. Their Performance has remained top notch and we have no hesitation in recommending them to any organization who wishes to utilize the services of a competent, co-operative and honest Clearing & Forwarding company.

Client Name : **Mari Gas**  
Contact Person : **Muhammad Majid Ali**  
Designation : **Import Officer**



We have utilized F.Rahman & Co.'s services frequently and found them to be diligent with their work. Their performance has been extremely good and we would definitely like to work again in future when the need arises.





## CLIENT TESTIMONIALS (CONT'D)

Client Name : **Lotte PPTA (Formerly Pakistan PTA Limited)**

Contact Person : **Asif Zaheer**

Designation : **Commercial Department**



**Lotte PPTA Ltd**

F.Rahman & Co. was awarded the job to handle the import of our PTA. To date they have handled our shipments worth Rs.120 Million and have completed the jobs successfully to our satisfaction. Would definitely recommend their company for the level of commitment, integrity and hard work they have shown during our projects.

Client Name : **Jaffer Brothers Pvt Ltd.**

Contact Person : **Import Department**



**JAFFER**

Over the years F.Rahman & Co. has handled our import shipments via sea and air. To date their performance of services for clearing various types of our imports especially for some very critical and urgent consignments, has been found excellent and they have lived up to our expectations always.

Client Name : **Pakistan Petroleum Limited**

Contact Person : **M.SalimJandula**

Designation : **Managing Director**



F.Rahman & Co. is our registered Clearing and Forwarding Agent and during all our projects their performance has been upto our expectations and we have always benefited with their specialization and experience in the field of customs and shipping.

Client Name : **Pakistan International Airline PIA**

Contact Person : **Syed Ali Shahid**

Designation : **Manager Logistics**



We awarded F.Rahman & Co the contract for handling/exporting Aircraft parts/equipment worth over Rs. 300 Million. The company has shown diligence and commitment in our projects and successfully completed them to our entire satisfaction.



## CLIENT TESTIMONIALS (CONT'D)

Client Name : **Dynea Pakistan**  
Contact Person : **TejparMaheshwary**  
Designation : **Sr. Manager Imports Exports**



F. Rahman & Co. have handled our imports and exports worth over Rs. 50 Million annually. They are still with us on board and completed the job awarded to them to our entire satisfaction.

Client Name : **Intairdril Ltd**  
Contact Person : **W.R Friend**  
Designation : **Manager Administration**



The nature of our work (Oil and Gas Exploration) often requires urgent clearing of goods and equipment, we found F.Rahman & Co to be most efficient in this respect. They have also handled the export of two of our drilling rigs with associated equipment, this was a large operation which they handled in commendable fashion. . We wish them well and recommend them.



# WHY CHOOSE US

Experience of more than 60 years

Trusted and Reputed name in the industry

Strong Industry contacts

On time and Cost Efficient Project Delivery

One stop solution to your complete Freight Management needs







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